

# GLOBAL EXPOSURE MAXIMUM RECOVERY

## FOR YOUR MRO AND SURPLUS SPARE PARTS

Maximize your recovery by leveraging the expertise and network of one of North America's largest industrial surplus and MRO distributors for the past 21 years.



**OPERATIONS IN** 

4 COUNTRIES OVER

900K

ITEMS IN STOCK

IN BUSINESS FOR

**21** 

YEARS

MANAGE

650M B.V OF INV RECYCLED

98%
OF MATERIALS

**MAXIMUM EXPOSURE ACROSS THESE AND 30+ MARKETPLACES:** 











## **CONSIGNMENT-BASED SELLING**

We market and sell industrial equipment on behalf of our clients through our innovative proprietary consignment software, providing our clients with complete transparency and visibility of their inventory and sales throughout the process. Inventory can be shipped to one of NRI's facilities, further reducing the inventory holding cost for our clients. With access to the largest network of industrial equipment buyers and fully managed logistics, consignment-based selling guarantees the highest recovery value for your equipment.

### **DIRECT PURCHASE**

We acquire new and used surplus industrial parts, obsolete MRO, manufacturing equipment and machinery for clients who require an immediate turnaround on their assets. Starting with a FREE desktop valuation of your assets list, NRI is ready to respond with pricing, payment, removal plan, and execution within a week. This process guarantees the fastest recovery for your equipment.









#### **CHALLENGE**

As a government-operated power generation entity, our client has over 70 operating sites producing 16,000MW of power. The company regularly generates MRO and equipment surplus to operations and was seeking a partner that could manage the logistics, marketing, and resale of surplus equipment on an ongoing basis.

#### SOLUTION

Through NRI's consignment services, the client can routinely ship surplus equipment to NRI's warehousing facilities where the items are processed for marketing and sale. The consignment option gives the client exposure to some of the largest marketplaces and creates ongoing revenue from the sale of assets.

#### **CHALLENGE**

The client needed to dispose of over \$30 Million of obsolete MRO located at 35 plants across the USA. The surplus list consisted of a diverse range of products used in the food processing and manufacturing sector including electronics and controls, power transmission equipment, and spare parts for inspection and packaging

#### SOLUTION

NRI worked with valuating, purchasing, and removing equipment. To ensure zero impact on client operations.

NRI devised a logistics plan to remove and ship the equipment from each facility by coordinating the removal with both corporate and plant personnel. All equipment was removed, packaged, and shipped from client facilities on time with no disruptions to operations.

#### **CHALLENGE**

As an industry leader in the food processing and manufacturing sector. Our client routinely updates its plants and equipment to optimize efficiency. The company had recently shut down a plant and was looking to recover value through the resale of the existing equipment. Complex dismantling work was required to extract the equipment from the 100-year-old plant.

#### SOLUTION

NRI provided a comprehensive work plan to purchase and extract the equipment from the facility. All production machinery was scheduled to be dismantled, packaged, and shipped from the site in 3 months. The work was completed under budget in accordance with NRI, the client, and OSHA regulations.

DESKTOP VALUATION



QUALIFIED

**REMOVAL** 



LOGISTICS

& WAREHOUSING



COMPREHENSIVE SALE REPORTING











